

A large, semi-transparent sunflower is positioned on the left side of the slide, serving as a background for the main text.

***The UK's Largest Distributor of
Polypropylene, Laminates and Special Films***

Company Background



- Based in Bradford
- MBO – July 2011



- Largest UK distributor of OPP, laminates, special films – plain and printed



- Custom built factory operating to BRC/ISO standards for production of food-grade flexible packaging materials
- Approx 70% of turnover within food industry



Core Products

Flexible packaging films supplied in reel format for use on automated packing lines



HFPS (flow-wrap)



VFFS



Sachet



Top web



Box over-wrap



Tray sealing

Our Customers



Direct supply



Indirect supply



Our Work



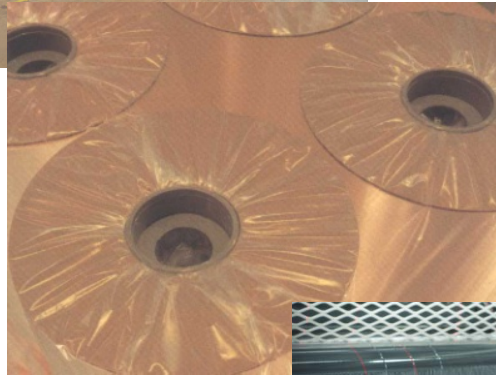
National Flexible work with many of the UK's leading FMCG brands



Production Capacity (internal)



Centre surface/Duplex slitter rewinders



Plated capacity 12 tonnes per 16 hour shift



Circa 3250 tonnes per annum

Print Capabilities



Our unique print capabilities mean we can offer quality options for all printed film requirements

- **Flexographic**

Simple 1-2 colour line work through to 10 colour process prints

- **Gravure**

Our print capacity allows us to offer both shorter run lengths at an economical cost and volume print in bulk

- **Digital**

Fast turnaround, high quality, low volume, no set up costs
Ideal for mock ups, NPD, samples, etc.



Production Capacity (external)

UK

14 presses, 6 laminators, 10 slitters, hole-punch, hot-needle and laser/micro-perf capabilities

Europe

10 flexo presses, 7 gravure, 10 laminators, 16 slitters

Rest of the World

7 flexo, 23 gravure, 14 laminators, 32 slitters

Most repro carried out and controlled in the UK



Q.A. – Striving For 100% Success



- Fully integrated bar coded, wireless stock system – all film 100% traceable to source
- ISO/BRC certified – 100% compliance, no major or minor non-conformances
- 0% spot purchasing - regular personal liaison with supply base to maximise combined strengths
- Our customers reported 100% satisfaction with our film quality (source: 2010 Customer Survey)
- Calculation based on ISO customer survey standard; >99% total compliance with quality standard

Not 100% yet, but we continue to work towards this goal



Q.A. – How will we get there?



3 point Q.A. monitoring of printed films

1. Artwork and cromalins checked before issue by designated key supply contact and internal sales co-ordinator
2. First print **always** passed on press by National Flexible. Our customer is **always** invited to join us.

This pass-off is our 'set-in-stone-standard' for future re-prints

3. Internal Q.A. checks on arrival at National Flexible:-

- a) Printed film is checked before storage and availability made to our customer
- b) Each reel checked for print, slitting and labelling
- c) Each pallet sampled for reference/archiving
- d) Any issues spotted, dealt with, removed before our customer is ever aware it occurred.

This is integral to our service and key to reaching our 100% Q.A. goal



Our Innovations



Chalk-based film for thermoforming



Foil substitute – low cost replacement



First oxy-degradable laminate film



Kodak's Flexcel NX – gravure quality flexo



Why National Flexible?



ZERO ZERO ONE
Zero customer stock Zero lead time One fixed price





- Minimal storage of film on site at your factory
- Free up valuable space in your factory
- Improve your cash flow
- Reduce your time in stock management
- Reduce your stock inventory
- Weekly/monthly stock sheet



- Seamless supply of film for your packing needs
- No downtime or shortages
- Constant availability to cover variable demand – pipeline of base material
- Peace of mind
- Aids low stock inventory on site
- Disaster recovery



- A single fixed price across a range of films/prints
- Simplicity of order administration/invoicing
- A fixed price for the lifetime of the stock
- Stable pricing – no sudden increases
- Easier to budget or quote for new work



ZERO ZERO ONE
Zero customer stock Zero lead time One fixed price

A unique approach in the industry