



# CAPABILITIES

## BENEFITS OF WORKING WITH A PACKAGING DISTRIBUTOR

- ◆ Local Sales Offices with local trained packaging professionals that bring a broad variety of competitive product ideas and solutions to the table, from the industry's best sources
- ◆ Provides turnkey solutions for bottle, closure, and dispensing components, including decoration and other secondary services
- ◆ Local warehousing services in close proximity to customer delivery points
- ◆ Can minimize factory lead times by maintaining on-hand inventories locally
- ◆ Ensures components match mutually agreed customer specifications with prequalified factories
- ◆ Offers competitive pricing due to large bulk purchases of packaging components
- ◆ Coordinates inbound and local transportation logistics
- ◆ Coordinates inventory management and replenishment activities
- ◆ Handles both truckload and less than truckload order quantities
- ◆ Provides customized payment terms

## STOCK & CUSTOM

- ◆ Extrusion Blow Molding (EBM)
- ◆ Injection Blow Molding (IBM)
- ◆ Injection Molding (IM)
- ◆ Injection Stretch Blow Molding (ISBM)
- ◆ Package & Component design, engineering & consultation
- ◆ Quick turnaround from design to production ready
- ◆ Models (static and working)
- ◆ Rapid Low Cost Prototyping Tooling
- ◆ Speed to Market Production Tooling
- ◆ Assembly, Bristling, Sonic Welding, Vacuum Metalizing
- ◆ Decoration
- ◆ Quantities of 25M to 6MM
- ◆ Sizes: fractional to 2.5 Gallon
- ◆ New product development launch
- ◆ Flexible packaging options
- ◆ Turn-Key Filling Options (domestic & foreign)
- ◆ Financing of custom tooling

## CORE PRODUCTS:

Stock bottles, custom bottles, tubes, jars, f-style, closures, pumps, sprayers, tamper evident, CRC, CT, dispensing, push/pull, airless, plug, pump

## MARKET SEGMENTS:

*Automotive, Beverage, Home Care, Industrial, Chemical, Pet Care & Vet, Personal Health & Beauty, Pharmaceutical, Nutraceutical & Healthcare, Pool Chemicals, Cannabis*

## RESINS:

*HDPE, LDPE, PP, PET, O-PET, PET-G, PVC, BARRIER, GLASS*

**Anne Spellman**  
(IN, IL, WI, MN, IA, MO)  
(219) 924-0286

**Dan Roundy**  
(NY, KS, PA, QC)  
(315) 491-4914

**Michele Jura**  
(Southeast)  
(708) 870-8504

**Tym Takacs**  
(OH, MI, KY, WV, PA)  
(716) 863-0147

**Andy Smith**  
(WNY, ME, NH, VT, MA, ON)  
(716) 799-3464

**Lori Cooper**  
(MD, DE, NJ, RI, CT, Downstate NY)  
(856) 883-9888

**Amy Hanchar**  
(IN, IL)  
(219) 440-2335

**Kevin Curtin**  
(West Coast)  
(716) 510-6929

**Leslie Connors**  
(West Coast)  
(909) 358-0154

**Headquarters**  
(Buffalo, NY)  
(716) 898-8207

