CONSUMER & MARKET INSIGHTS

PORTABLE HAIR CARE

TricorBraun's Design & Engineering team continues to build our research library by evaluating portable hair care packaging solutions with consumers. In partnership with NSM Research, we asked consumers to evaluate their appreciation for current portable hair care packaging.

What / When / Who / Where

Qualitative focus groups were conducted at our Design & Engineering facility in April with women between the ages of 20-50 years old who primarily purchase hair care products from a salon or specialty beauty products store. Participants were asked to bring in their favorite portable hair care packages for the discussion.

Methodology

Open-ended Questions: General product perception (likes/dislikes), overall preference by portable hair care product type (shampoo, conditioner, hair oil).

Existing Packaging Reactions: Consumers were asked to evaluate dispensers, vessels and various packaging styles.

Participants' Packaging Favorites





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EVALUATION OF PACKAGING OPTIONS FOR PORTABLE HAIR CARE

	ITEM	+	-
BUDGE COLOR	Bottle with Twist Cap	 Simple Functional Can invert for complete product evacuation Audible click 	 Non intuitive Removable cap Possible cap loss Cumbersome
	Bottle with Disc Cap	 Intuitive Convenient Modern – bi-color Refillable One-handed use Attached cap – no possible cap loss 	 Non intuitive Removable cap Possible cap loss Cumbersome
	Bottle with Screw Cap	FunctionalRefillableSecurely sealed	 Removable cap Possible cap loss Cumbersome Outdated
	Tube	 Functional Convenient Intuitive Improved product evacuation Securely sealed 	 Not refillable Removable cap Possible cap loss Cumbersome
	Sachet	 Easy to pack Good for trial Secure – no leaks Minimal storage space 	CheapMessyOutdatedNot resealable
COM	Sachet with Dispensing Cap	 Modern Innovative Resealable Minimal storage space 	 Requires two hands Seems more appropriate for cosmetics